

Evaluation Plan

AN/SPN-46 6U VME64X Sub Rack Power Supply Assemblies

This evaluation plan establishes the procedures and evaluation criteria for evaluation of proposals received in response to referenced solicitation N68335-23-R-0014.

The Department of Defense (DoD) Source Selection Procedures dated 20 August 2022 are applicable to all acquisitions conducted as part of a major system acquisition program, as defined in FAR 2.101, and all competitively negotiated FAR part 15 acquisitions with an estimated value greater than \$10 million. This requirement is under \$10M, therefore, the DoD Source Selection Procedures are not applicable.

1.0 SCOPE

The Naval Air Warfare Center Aircraft Division (NAWCAD) Webster Outlying Field Air Traffic Control & Landing Systems Division has a requirement for development of a power supply assembly (PSA) and delivery of two Engineering Development Model (EDM) PSAs for the AN/SPN-46 Automatic Carrier Landing System and associated data deliverables. The contractor shall develop and deliver PSAs in accordance with the specifications, as well as provide for configuration management of top-level hardware and software, conduct factory acceptance testing, environmental testing, and design verification testing of the first article. The contractor shall conduct production acceptance testing prior to the delivery or production items.

The resultant contract will establish a five-year fixed-price, Indefinite Delivery Indefinite Quantity (IDIQ) contract consisting of five ordering years. The scope of work includes the development and delivery of two EDM PSAs, and up to 18 PSAs during each of the five ordering periods. The total maximum quantity over the life of the IDIQ is 90.

2.0 PROCUREMENT STRATEGY

Procurement of the PSAs will be in accordance with the requirements of the solicitation. NAWCAD Lakehurst Procurement Department intends to award the contract as described in the Statement of Work (SOW) as a small competitive procurement, issued as a 100% Small Business Set Aside under NAICS 335999 – All Other Miscellaneous Electrical Equipment and Component Manufacturing with a size standard of 500 employees.

The solicitation will be posted for 15 calendar days on Unison Marketplace and System for Award Management (SAM.gov). The PSAs will be procured using a solicitation, which includes the SOW and Contract Data Requirements Lists (CDRLs) for data item deliverables.

To evaluate Offerors, all proposals will be reviewed for compliance with the terms, conditions, and requirements set forth in the solicitation. The proposal evaluation criteria summarized below will be included in the solicitation.

3.0 BASIS FOR AWARD

I. GENERAL

The basis for award of this IDIQ contract and initial order will be in accordance with *FAR 15.101-2 Lowest Price Technically Acceptable*.

The Government evaluation will utilize ratings of “Acceptable” or “Unacceptable” as follows:

“Acceptable” is defined as meaning that the proposal demonstrates that the Offeror’s product clearly meets the minimum requirements of the solicitation.

“Unacceptable” is defined as meaning that the proposal does *not* clearly demonstrate that the Offeror’s product meets the minimum requirements of the solicitation.

An overall rating of “Acceptable” will require that Offeror’s proposal receive a rating of “Acceptable” in all of the listed requirements. Offerors are advised that during the evaluation process, a technical factor with an “Unacceptable” Technical Rating will result in the entire proposal being found “Unacceptable” and eliminated from the competition. A proposal must be found to be “Acceptable” in ALL areas to be considered technically acceptable and eligible for award. Proposals that contain any assumptions, terms, conditions, caveats or exceptions may be rated “Unacceptable” and not eligible for award. Proposals that do not conform to the requirements of the solicitation may be rejected without further evaluation, deliberation or discussion.

The Government intends to evaluate proposals and award the contract without discussions as described in *FAR 15.306*; and will evaluate each offer on the basis of the Offeror’s initial proposal. Therefore, the initial proposal shall contain the Offeror’s best terms. The Government reserves the right, however, to conduct discussions if in the Government’s best interest. If considered necessary by the Contracting Officer, discussions will be conducted with only those Offerors determined necessary to ensure efficient competition.

II. TECHNICAL EVALUATION

The Government will evaluate each Offeror’s proposal to determine if it demonstrates that the Offeror’s product satisfies all technical requirements identified in the SOW and NAWCAD 43603-01440. In order for an Offeror to be found Technically Acceptable, the Offeror shall provide a completed, dated and signed copy of the Company Self Certification Letter to certify that it can meet all of the technical requirements contained in the SOW and NAWCAD 43603-01440, and meet the required delivery schedule. If an Offeror does not provide a signed copy of the Company Self Certification Letter completed by an authorized representative, the Offeror will be deemed “Unacceptable” for award. If an Offeror manipulates the criteria of the Company Self Certification Letter, the Offeror will be deemed “Unacceptable” for award.

III. PRICE EVALUATION

An Offeror's Total Evaluated Price will be determined by multiplying the proposed unit prices, by the required quantities identified in each CLIN. For competitive evaluation purposes, the evaluated price for this procurement will be based on a sum of all CLINs. Offerors must provide pricing for all CLINs, with the exception of Not Separately Priced CLINs, which are identified in the Company Self Certification Letter. All CLINs will be included in the total evaluated price. Each Offeror's price proposal shall be evaluated to determine if it is complete.

In accordance with *FAR 15.305(a)(1)*, competition establishes price reasonableness. Therefore, when contracting on a firm-fixed-price basis, comparison of the proposed prices will usually satisfy the requirements to perform a price analysis, and a cost analysis need not be performed. Since this will be conducted using competitive procedures, adequate price competition is expected as the basis for determining the fair and reasonableness of the selected Offeror's price.

In the event that there is only one satisfactory offer, the Government reserves the right to request additional cost or pricing data as necessary from both the Offeror and subcontractors, and may conduct negotiations with the Offeror, pursuant to *FAR Part 15.403-4* in order to ensure a reasonable and realistic price. Further, the Offeror may be required to provide a Certificate of Current Cost or Pricing Data prior to award, pursuant to *FAR 15.406-2*.

A Competitive Fair and Reasonable Price Determination will be reviewed and approved by the Procuring Contracting Officer. The Competitive Fair and Reasonable Price Determination will establish price reasonableness and determine responsibility (*FAR 9.103*) and financial stability (*FAR 9.104-1(a)*).