

- The Government INTENDS to award a Firm Fixed Price contract resulting from this solicitation to the responsible offeror whose quote conforms to the solicitation. It is an Offeror's responsibility to ensure their SAM UID# Profile is CURRENT & ACTIVE
- NOTE: Buy American

Buy American: The contractor hereby adheres to the BUY AMERICAN STATUTE (FAR 52.225) when supplying goods and materials relating to this solicitation/award. Failure to comply with this requirement could result in possible fines and prosecution.

**Identify the COUNTRY OF ORIGIN for the goods and materials you are supplying:**

\_\_\_\_\_ --Goods (Final Product; Apparel, Article, Merchandise, Component, Gadget, Utensil, Instrument, etc.)

\_\_\_\_\_ --Materials (Materials Used to Manufacture; Fabric, Cloth, Metals, Plastics, Wood, Yarn, etc.)

- As a result of interim FAR rule 2019-009, published on July 14, 2020, and effective on August 13, 2020, implementation of the Section 889(a)(1)(B) Prohibition on Contracting with Entities Using Certain Telecommunications and Video Surveillance Services or Equipment Clauses.

Per FAR 52.204-24, 52.204-25, and 52.204-26, please ensure to provide your representations along with your quote.

- LEAD TIME

**Upon time and date of award, identify the estimated time of delivery for the items noted in the CLINs?**

Base Year \_\_\_\_\_

First Option Year \_\_\_\_\_

Second Option Year \_\_\_\_\_

Third Option Year \_\_\_\_\_

Fourth Option Year

Instructions to Offerors of W911SD-23-R-0010 CLOTH, KNIT, CIRCULAR, VELOUR, PLUSH

All offerors interested in submitting a quote for this requirement need to follow these instructions.

If an offeror does not comply with these instructions, they shall be excluded from consideration contract award.

All offerors interested in submitting a quote for this requirement **MUST** submit ONE (1) product sample of CLOTH, KNIT, CIRCULAR, VELOUR, PLUSH they are providing a quote for.

➤ **Product Sample(s)**

Fabric SAMPLE MUST BE between two and three (2 to 3) yards in length, in accordance with the SPECIFICATIONS noted.

➤ **The sample must contain the following information:**

1. Name of Offeror
2. Contact Name (First & Last)
3. Mailing Address, City, State, Zip Code
4. Direct Phone Number
5. Email Address.
6. Please include the Solicitation Number (W911SD-23-R-0010) on package.

➤ **All samples shall be submitted on or BEFORE THE CLOSING DATE AND TIME identified in block 8 of the SF1449 to the following address:**

U.S. Army West Point Military Academy  
Mission and Installation Contracting Command – West Point  
Attn: Ignacio Cordova  
CCMI-CEU-WP  
681rdee Place, Room 104  
West Point, NY 10996.

**All vendors submitting samples are required to submit tracking information via the UNISON ATTACHMENT Feature**

**THE GOVERNMENT SHALL MAKE ONE CONTRACT AWARD. THEREFORE, IF AN OFFEROR DOESN'T SUBMIT A SAMPLE WITH THEIR PROPOSAL, THEY SHALL NOT RECEIVE CONSIDERATION FOR CONTRACT AWARD. THE GOVERNMENT SHALL NOT BE LIABLE FOR ANY LOST OR MISDIRECTED PROPOSAL AND OR SAMPLES.**

ADDENDUM to FAR 52.212-2 EVALUATION--COMMERCIAL ITEMS

Provisions that are incorporated by reference (by Citation Number, Title, and Date), have the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available.

The following provisions are incorporated into 52.212-2 as an addendum to this solicitation:

**Evaluation Factors for Award**

- (a) Basis for Contract Award. This is a Lowest Price Technically Acceptable source selection conducted in accordance with Federal Acquisition Regulation (FAR) 13.106-2, Evaluation of quotations or offers, as supplemented by the Defense Federal Acquisition Regulation Supplement (DFARS), and the Army Federal Acquisition Regulation Supplement (AFARS). The Government will select the best overall quote, based upon an integrated assessment of Experience, Past Performance, and Price Factors. Contract may be awarded to the contractor who is deemed responsible in accordance with the FAR, as supplemented, whose quote conforms to the solicitation’s requirements (to include all stated terms, conditions, representations, certifications, and all other information required by 52.212-2 of this solicitation and is judged by an overall assessment of the evaluation factors to represent the most advantageous to the Government. As part of making the assessment, an evaluation will be performed determining whether or not quote exceeds the minimum requirements at an associated price provides the Lowest Price Technically Acceptable to the Government.
  
- (b) Award for All of the Work. The Government intends to award one (1) contract as a result of this solicitation. Quotes received for less than the stated number of items listed in the Price Schedule will be considered ineligible for award. As set forth in FAR 52.212-1 (g), the Government intends to evaluate quotes and award a contract without discussions with contractors. Therefore, the contractor’s initial quote should contain the contractor’s best terms from a price and technical standpoint. The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary.
  
- (c) Evaluation Criteria. The Sample in accordance with specifications (CLOTH, KNIT, CIRCULAR, VELOUR, PLUSH) will be evaluated under two (2) evaluating factors: Technical, and Price.

**Factor 1 - Experience.** The Sample in accordance with specifications (CLOTH, KNIT, CIRCULAR, VELOUR, PLUSH) will receive one of the ratings defined below.

<b>Table 1. Experience Acceptable/Unacceptable Ratings</b>	
<b>Rating</b>	<b>Description</b>

Acceptable	SAMPLE clearly meets the minimum specifications/requirements of the solicitation.
Unacceptable	SAMPLE does <b>NOT</b> clearly meet the minimum specifications/requirements of the solicitation.

**Factor 2 – Price.** Price will not be scored or rated. Evaluation of price will be performed using one or more of the price analysis techniques in FAR 13.106-3(a). Through these techniques the Government will determine whether prices are reasonable.

**Options.** The Government will evaluate quotes for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that a quote is unacceptable if the option prices are significantly unbalanced. Evaluation of options shall not obligate the Government to exercise the option(s). As part of price evaluation, the government will evaluate its option to extend services (see FAR Clause 52.217-8) by adding one-half of the contractor's final option period price to the contractor's total price. Thus, the contractor's total price for the purpose of evaluation will include the base period, 1st option, 2nd option, 3rd option, 4th option, and 1/2 of the 4th option. Contractors are not required to enter a price for the six-month period.

11 March 2019

USMA Evaluation Criteria Cloth,  
Knit, Circular, Velour, Plush  
Local Stock Number C0321

Minimum bid sample submitted for evaluation shall be full fabric width, and between two and three (2 to 3) yards in length. Bid Samples are required to meet the cloth characteristics in the Purchase Description with the exception color and cloth of the required color and shade is available at the time of solicitation.

In submitting a bid sample, contractors thereby attest that the bid sample they provide meets the characteristics of the Purchase Description for USMA Cloth # C0321.

In the interest of cost savings to the government and to the Tax Payers as well as expedience in the acquisition processes for this cloth, bid samples will be initially compared to current stock of this cloth examining width, hand, and weight. This initial comparison will be performed by government employee(s) who use the cloth in manufacturing USMA Cadet Uniforms. Samples found in these initial comparison with acceptable width, hand, and weight will be acceptable.

If this comparison finds the bid sample differs from current stocks of this cloth, the sample's characteristics will be checked for adherence to the characteristics required in the Purchase Description.

Any failure to meet the requirements of the following checks will disqualify a sample as unacceptable.

In order: the first characteristic checked will be measuring the cut-able (full width less selvage or pinning marks from tenor framing). If cut-able width is found to be acceptable, the second characteristic to check will be fabric weight. This will be checked by cutting and weighing a piece measuring 36 by 36 inches cut from the sample provided.

Cutting of the 36 x 36 inch piece will be performed on a Gerber GTxL Automated cutting machine using a square digital cutting pattern measuring 36.000 x 36.000 inches. That square yard sample will be weighed locally on a scale accurate to 0.001 pounds or 0.5 grams. If the sample's fabric weight is found to be acceptable, the third and fourth checks will be a manual pick glass assisted count of Wales and Courses per inch.

If these characteristics are found acceptable but the sample still has a questionable difference as described above, the sample will be sent to Natick Laboratories for more extensive testing of the sample for adherence to all characteristics detailed in the purchase description.

As is common industry practice, after contract award, the government shall send to the winning bidder a swatch of USMA Standard Color and Shade Sample for USMA Cloth #C0321. This Color and Shade sample is provided so that the initial tentative winning bidder can have the cloth they are producing dyed to match the color and shade of the USMA Standard Color and Shade Sample for USMA Cloth #C0321. This is necessary for maintaining and continuing the uniformity year to year of color and shade cloth used in Cadet Bathrobes.

Tentative winning bidder shall submit to the government no less than three (3) lab dip (dyed cloth swatches) to demonstrate variations of dye formulations to provide a close match to the shade and color of the USMA Color and Shade Sample for Cloth #C0321. The contractor shall number lab dips to differentiate between them and allow the government to identify which lab dip has an acceptable match.

Tentative winning bidder shall provide to the government the "lab dip" swatches and the original USMA Color and Shade Sample for Cloth #C0321 in no more than three (3) weeks of award.

The government shall compare the Standard Color and Shade Sample to the lab dips and select one as an acceptable match. If no lab dip swatches are found to be of an acceptably matching shade and color, the contractor shall send three new and different lab dips to the government in no more than three (3) weeks of being informed of the failure of all three initial lab dips.

If no acceptable lab dips match to USMA Standard Color and Shade Sample for USMA Cloth #C0321 in the second set of lab dips, the government shall disqualify the initial tentative winning bidder for failure to match USMA Standard Color and Shade Sample for USMA Cloth #C0321. The Government will then provide to the next lowest bidder providing cloth of the correct salient features and characteristics the same opportunity to provide lab dips matching USMA Standard Color and Shade Sample for USMA Cloth #C0321.

The government will inform the winning bidder of the identity of the accepted lab-dip or rejection of all three within seven to ten business days or receiving the lab dips.

<b>Characteristic</b>	<b>Value</b>	<b>Acceptable range</b>	<b>Pass / Fail</b>
Cut-able Width	60-62 inches	See range of values	
Fabric Weight	12.0 Ounces per Linear Yard	( + / - ) 0.1 ounce	
Wales per inch	26 to 27	See range of values	
Courses per inch	36 to 37	See range of values	

**\*SEE ATTACHED DOCUMENTS FOR COMPLETE SPECIFICATIONS, DETAILS & INSTRUCTIONS\***

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**IT IS THE OFFEROR'S RESPONSIBILITY TO REVIEW ALL ATTACHMENTS PERTAINING TO THIS SOLICITAION.**