

JUSTIFICATION FOR BRAND NAME (Simplified Acquisitions - MPT to ≤\$250K)

Document number: **N4629823RC004RT**

The supplies or services described herein are being solicited on a brand name basis and competition is precluded for reasons indicated below. There are no substitutes available for the supplies or services.

Check One:

☐ Service:

Contractor:	
Contractor Address:	
Contractor POC:	
Phone #:	
Email:	
Cage Code/DUNS:	

☒ Supply:

Restricted to the following source. If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Original Manufacturer Name:	Tate, Inc.
Manufacturer:	Tate, Inc.
Manufacturer POC:	Christine Kopp
Manufacturer Phone #:	410-799-4200
Manufacturer Address:	7510 Montevideo Road Jessup, Maryland 20794
Dealer/Rep:	
Dealer/Rep Address Phone No.	
Email:	

Original Manufacturer Name:	StaticSmart, Flooring by Julie Industries Inc.
Manufacturer:	StaticSmart, Flooring by Julie Industries Inc.
Manufacturer POC:	Nathan Ashworth
Manufacturer Phone #:	978-276-0820 Ext: 205
Manufacturer Address:	53 Stiles Road #102B Salem, NH 03079
Dealer/Rep:	

Dealer/Rep Address Phone No.	[REDACTED]
Email:	[REDACTED]

Description of the supplies or services required, the estimated price/cost, and required delivery date.

Cruise Missile Support Activity Atlantic (CSMALANT) has a requirement to replace the inoperable existing raised access floor system which includes TATE raised floor and perforated Airflow panels and Staticsmart carpet.. The estimated total price of the total procurement is [REDACTED]; however, the estimated price of the Brand Name only items is [REDACTED]. The required delivery date is 8 (eight) weeks after date of contract.

Brand	Manufacturer Number/Description	Item Description	QTY	Unit Price	Extended Price
Tate Inc.	CCN1250	Concrete Raised Access Floor Tile 24" with HPL (High Pressure Laminate)	494 each.	[REDACTED]	[REDACTED]
Tate Inc.	PERF1250	Air Flow Panel-24" with HPL (High Pressure Laminate)	10 each.	[REDACTED]	[REDACTED]
StaticSmart, Flooring by Julie Industries Inc.	Discovery ECO Series	ESD Carpet Tile	2,700 sq. ft	[REDACTED]	[REDACTED]
StaticSmart, Flooring by Julie Industries Inc.	ESDvantage	ESD flooring adhesive	12 gallons	[REDACTED]	[REDACTED]

TOTAL: [REDACTED]

Describe in detail why only this source can furnish the requirements to the exclusion of other sources. (what specific characteristics of the supplies or services limit the availability to a sole source (e.g., unique features, function of the item, etc.)?)

Cruise Missile Support Activity Atlantic (CSMALANT) has a requirement to replace the inoperable existing raised access floor system which includes TATE raised floor and perforated Airflow panels and Staticsmart carpet. The system needs to be comprised of materials that are ESD or Electrostatic Discharge compliant. ESD is a grounded, static dissipative floor or conductive floor covering having an electrical resistance between 2.5×10^4 to 1.0×10^9 Ohms. To protect electronic equipment from damage due to random static discharge, ESDcontrol floors like static-dissipative carpet will prevent static charges from exceeding 400 volts for end-user spaces, such as call centers and flight towers.

Therefore, the TATE raised floor and perforated Airflow panels, Staticsmart carpet are of ESD material and work together to prevent static charges from exceeding 400 volts. If volts exceeded 400, there could be severe damage to sensitive electronic components which could in turn result in electronics failure.

Due to only replacing inoperable raised access floor panels, if another brand other than Tate was procured, the entire raised access floor system would need to be replaced with the new brand, causing an unnecessary cost; this would also disrupt the mission of CSMALANT. If another brand of static free carpet other than Staticsmart carpet was procured, the entire raised access floor panel carpeting would need to be replaced as the replacement material and color would be a mismatch to the already functioning Staticsmart carpet, that is not being replaced.

☒ The supplies or services must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The items that are being procured are of the same items that are being replaced, and will interface with the existing system as far as form, fit and function. Installation is completed by pulling up the inoperable raised floor panels and replacing with the new raised floor panels.

☒ These are "direct replacement" parts/components for existing equipment.

The items that are being procured are direct replacements for the existing raised access floor system.

Document number:

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

28 March 2023

Signature

Date

Activity

Title

I HEREBY DETERMINE THAT THE CIRCUMSTANCES OF THE CONTRACT ACTION DEEM ONLY ONE SOURCE REASONABLY AVAILABLE IN ACCORDANCE WITH FAR 13.106-1(b)(1)(i).

Contracting Officer Signature

Date

NAVSUP Fleet Logistics Center, Norfolk Contracting Department